

Different Categories of Licensure

Real Estate Broker (REB) Licensed individual or firm that charges a fee to serve as mediator b/w buyer & seller

Associate Real Estate Broker Real Estate broker who elects to work under the name and supervision of another REB

Real Estate Salesperson (RES) Licensed individual under supervision of REB, facilitates purchase and sale of property on behalf of clients

- ✓ Lists & negotiates sale, lease, or rental of property
- ✓ Cannot operate independently; term of licensure = 2 years

Licensure

- Complete application & pay required fee
- 18 years old for RES; 20 years old for REB
- Complete DOS 75hr salesperson course
- Pass NYS RES examination
- Be sponsored by a NYS REB
- Have current NYS driver's license or ID card
- Photo ID Cards

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Page 1 of 1.

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